



Loanshomes@mail.com

(951)764-4419 24 hr vm or text

I have three major roles as your Realtor

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My first role is your Consultant.

I bring Experience, skill and solutions to meet your goals. I will ask you insightful questions, because, knowing what is important to you, is important to me.

My second role is I am your Negotiator.

I treat your money like it's mine. When it comes to saving or making you money, I am aggressive and committed to a sound course of action for you.

My third role is I am an Overseer of transactional details.

There are over 100 pieces of paper requiring upwards to 51 signatures and initials, and making a mistake can be very costly to you. Every transaction has 100 to 150 phone calls alone, and each one of them is loaded with critical details. There are 43 different people from 14 different industries that get involved during the several stages of your transaction. This is a lot of what I call "integrated complexity"

The role of a Realtor is to guide you through the buying or selling process, taking the time to make sure you understand every step of the transaction.

My team and I are absolutely committed to fulfilling your needs with the highest level of expertise and service. My commitment to your satisfaction is the foundation from which a solid business relationship is built.

I realize that people do business with people they trust. I am interested in what is best for you, the client, and I am committed to establishing a long-term relationship based on trust.

I pride myself on being knowledgeable and staying current with the changes in the industry that will affect the success of your transaction.

You worked hard to be able to purchase the home of your dreams. My Team's passion and goal is to make those dreams a reality. Why? The reason is somewhat self serving really. I believe in the community and I love to make people happy. Happy neighbors make it a great place for me and my family to live and thrive. It's that simple. So

Just Give us The Job, Then Start Packing!

Robert Newsom –Broker

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